

THE FUTURE OF WORK IN THE LEGAL INDUSTRY:

Leveraging on Innovation &
Technology in the
Evolving Job Market.

PRESENTED BY



SALMA SADICK &
SUNDAY NDAMUGOBA



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INTRODUCTION

ABC Attorneys.[®]



Salma Sadick

LLB (TZ), PGDLP (TZ)

Senior Associate and Head of Litigation
ABC Attorneys – Dodoma Branch



Sunday Ndamugoba

LLB (TZ), PGDLP (TZ), CPIR (TZ), LLM(UK)

- Managing Counsel of ABC Attorneys
- The Head of the Intellectual Property and Technology Department.
- Advocate of the High Court of Zanzibar
- Advocate of the High Court of Tanzania.
- Chairman IP Committee East Africa Law Society.
- Coordinator - CLE Committee Zanzibar Law Society
- Governing Council Member- Zanzibar Law Society.
- Vice Chair-TPSF Board Committee- Policy, Advocacy&Local Content
- Accredited Arbitrator and Mediator.
- UK Chattered Trademark Attorney.
- Investments &Local Content advisor

ABC Attorneys.[®]



Meet Our Dodoma Team



Salma Sadick

Advocate



Claus Mwainoma

Advocate



Diana Joseph

Lawyer



Margreth Somme

Lawyer

Our Culture

ABC Attorneys®



Our Practices

Our Niche

Intellectual Property

Technology

Startups

Finance

Litigation

Investments

Corporate

Commercial

22

Team Members

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Offices: Dodoma, Dar es Salaam, Arusha, Zanzibar

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Years in Operations

10TH
ANNIVERSARY

ABC Attorneys.[®]

"ABC provides a timely and efficient service to clients with respect to trademark filings....."

WORLD TRADEMARK REVIEW 2023

- RECOMMENDED LAWFIRM 2023
- RECOMMENDED ATTORNEYS 2023

WTR

1000

The World's
Leading Trademark
Professionals
2023



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THE FUTURE OF WORK

WHAT IS FUTURE OF WORK?

The future of work refers to an informed perspective on what businesses and other organizations need to know about how work could shift (given digitization and other trends), plus how workforces and workplaces can prepare for those changes, big and small.



EXAMPLES OF CAREERS IN LAW

- Company Secretary
- Judge
- Real Estate Agent
- Lawyer
- Arbitrator
- Advocate
- Police officer
- civil servant
- member of parliament
- Data analyst
- Immigration Officer
- human resources officer
- mediator
- parliamentary draftsman
- political risk analyst
- stockbroker
- trading standards officer
- lecturer

SKILLS GAINED FROM STUDYING LAW

- critical analysis and the ability to construct sound arguments
- confident and persuasive communication, including report writing and presenting
- research collection, analysis and evaluation
- problem solving
- reasoning and critical judgement skills
- the ability to work independently and in a team
- the ability to interpret and explain complex information clearly
- attention to detail and the ability to draft formal documents with precision



Legal Practice will be affected by technology

it is best to be prepared now
before your career start

- Learn as much as you can about **legal tech**
- **Position yourself** using technology tools

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LEGAL TECH

What is Legal Tech?

Legal tech refers to any application of technology that helps lawyers and law firms digitize processes involved in providing legal services."

~ The Tech Slang



Legal-tech is mainly the use of technology tools to aid legal services.

AI LEGAL ASSISTANT CALLED COCOUNSEL.

CoCounsel, which is powered by technology from OpenAI, the company that created ChatGPT, allows an attorney to ask the same sort of questions that he or she might ask of a junior associate, such as, **“Can you research what courts in this jurisdiction have done in cases presenting similar fact patterns to the case we are working on?”**



WHAT ARE THE TYPE OF SOFTWARES LAW FIRMS USE?

LETS FIND OUT

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TYPES OF SOFTWARES LAWFIRM USE



Case management software.

This kind of system that manages each aspect of your law firm. These systems provide a single, cloud-based source of truth where firms can store, access, and manage key client data.



Billing and tracking software.

This software helps lawyers track their hours as effectively and accurately as possible to reach their targets.



Document management and automation software.

This allows law firms to automate document creation with the help of intelligent templates, saving precious time and resources for practices.



Online payment processing.

This makes it easy to pay and get paid. And when it's specifically for law firms, not a generic payment processor like Stripe or Square, it is compliant with trust accounting rules.



Online Payment Services

English ▾



Pay Your Invoice Online



Jangid Plaza 4th Floor, Chaburuma St.



+255 688 609 931

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Looking to protect
your **Brand?** we got
you covered.

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10
Years

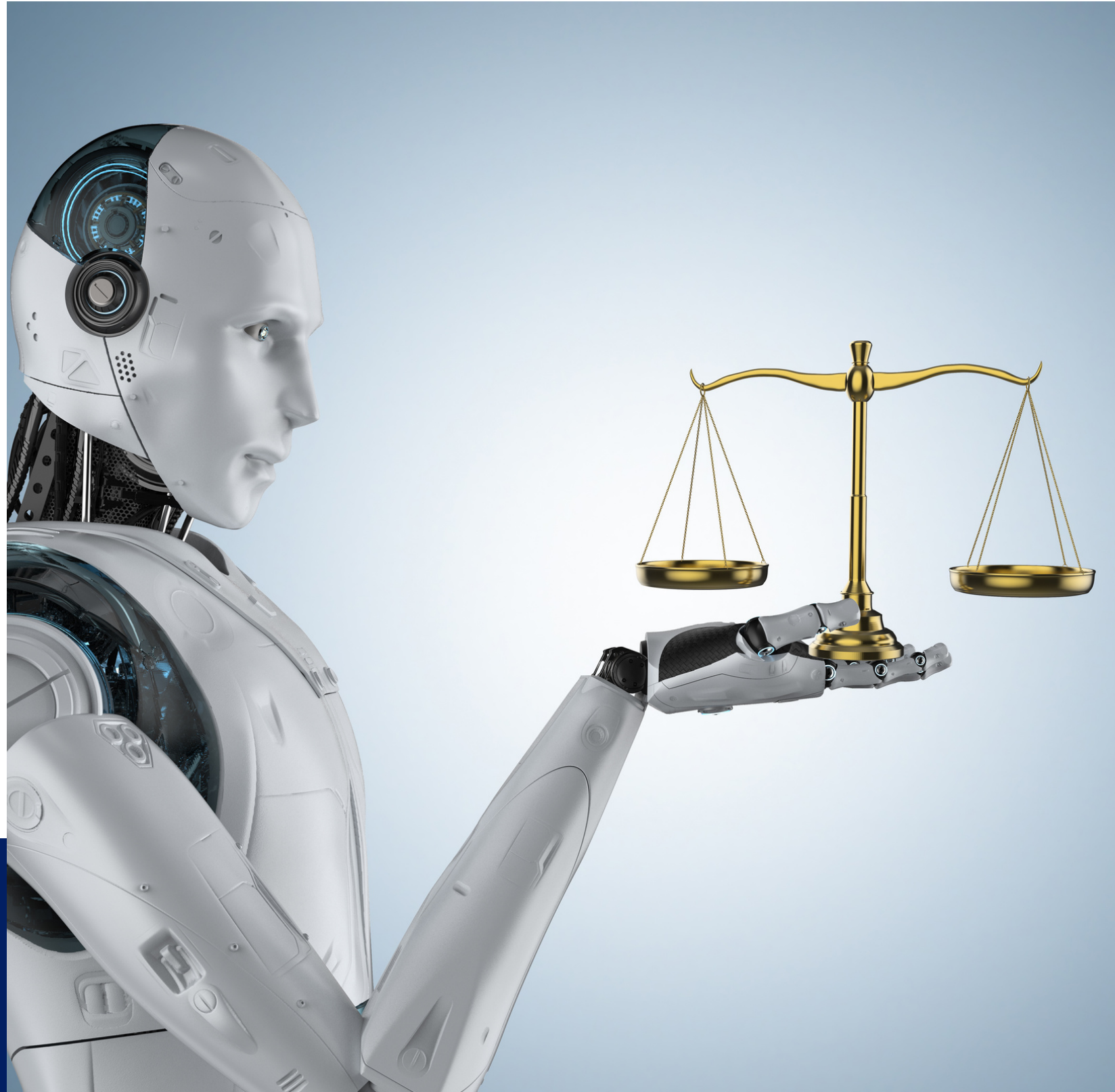
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Contracts Management Software

At its most basic, contract management software can be defined as an electronic version of a filing cabinet. It supports the entire customer and contract lifecycle which covers any process that contributes, creates or utilizes contract data. It supports the key stages of contracting (request, generate, negotiate, approval, execute, search/report, comply, amend/review)





Legal Research : Software

Legal Research: technology that enables the process of identifying and retrieving information necessary to support legal decision-making. Example: LexisNexis since 1970- Provides computer-assisted legal research as well as business research, the electronic accessibility of legal and journalistic documents. As of 2006, the company has the world's largest electronic database for legal and public-records related information

Other Softwares: Westlaw, Ravel, Ross, and Casetext (Employing data analytics and AI to enhance legal research)

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POSITION YOURSELF

*"Employers are **seeking lawyers** with experience practicing in cutting-edge fields like bitcoin, blockchain, automation, Industry 4.0, artificial intelligence, and machine learning,"*

says Dr. Genevieve Wilkinson, Senior Lecturer at the UTS Faculty of Law.



ABC Attorneys®

POSITION YOUR SELF EARLY

*"Luck Is What Happens
When Preparation Meets
Opportunity"*



LEARN ABOUT LEGAL TECHNOLOGY

Equip your self with the current development in technology involving the legal profession and how to use.



REGISTER WITH LINKEDIN

Create a profile, update, and share legal developments. Future employees will make reference and trust you



SEEK INTERNSHIP DURING BREAK TO FAMILIERISE

Get to learn early from modern practicing firm and develop that knowledge from the early stage.

Apart from the primary knowledge of the law, the following are the necessary well of knowledge an aspirant need to drink from:

- Intellectual Property (Trademarks, Copyright, Patent)
- Cyber Security
- Data Analytics
- Forensic Evidence
- Cryptography
- Data protection and compliance



TO KICK-START:

- A free online course introduction to artificial intelligence for non-experts

<https://www.elementsofai.com/>

- A webinar on how to lead (and not just survive) digital transformation

<https://rb.gy/x57vy>

- A journal on technology law and practice providing high quality research and legal analysis

<https://rb.gy/jxmvw>

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NEW AREAS OF PRACTICE

FOCUS ALSO ON NEW PRACTICES

Technology has brought about new areas of practice you can pursue. Some of them are such as:



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- TECHNOLOGY LAW

02

- INTELLECTUAL PROPERTY LAW

03

- SPORTS LAW



"Do things at
your own pace.
Life's not a
race."

Stay in touch



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**UBA Bank Bld,
Uzunguni,
Dodoma**

